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## SETTING & REACHING GOALS

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### Training Overview:

Setting goals is one thing...developing a strategy, getting everyone on board, and reaching those goals takes a lot more thought and effort. This training program will help you walk through the process of determining what you want to achieve and how you plan to get there.

### Setting Clear Goals...

- Identifies what is really important to you.
- Forces you to prioritize commitments.
- Helps everyone get on the same page.
- Makes the most of your time, energy, and resources.

This practical and insightful training will help you identify your goals, prioritize them based on your core values, and develop plans to reach your goals in a realistic time frame.

### Learn How To...

- Identify "big picture" goals and specific steps you can take to reach them.
- Communicate your expectations so you lead your team.
- Design a working plan to implement your goals and the goals of your organization.
- Implement goals that are specific, measurable, attainable, realistic, and timely.

If you don't have a goal in mind, it's difficult to know if you succeeded or failed. Effective goal setting sets you and your organization on a clear path to success.

*Training includes follow-up by a Strata Account Executive who can provide additional support and information. Other training topics that complement this course include: "Time Management," "Leading Organizational Change," and "Management Essentials."*



### Full-Day Course Outline:

1. The C3 Concept™
  - Common Challenges
  - Character-Based Solutions
2. Reaching Your Goals
  - Identify Your Goals
  - Path Alignment
  - Course Corrections
  - Action Plan
3. C3 Planning™
  - Vision
  - Values
  - Process
  - Resources

4. Bolt Down - Plan of Action

*(Note: an abbreviated course is available as a 100-Minute Workshop.)*

**"Setting a goal is not the main thing. It is deciding how you will go about achieving it and staying with that plan."**

**—Tom Landry**